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DECLASS REVIEW by NIMA/DOD

Ref: 405B-OD-112

16 February 1965

Post Office Box 8043
Southwest Station
Washington, D.C. 20024

Subject: Quotation for Additional Quantities of []
Model 405B, Stereo Chip Comparator

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Gentlemen,

In accordance with your request [] is pleased to quote on an additional quantity of two (2) 405B Stereo Chip Comparators. This quotation is submitted on a firm fixed price basis to be incorporated into the existing contract for the Model 405B equipment. The configuration of the equipment quoted herein includes the changes which were negotiated during December and are noted in [] letter dated 22 December 1964 and identified by reference no. 405B-OD-110. Therefore, the prices quoted herein are predicated on approval by the customer of the [] price increase for the change in task. The price for the quantity of two (2), authorized for concurrent fabrication, is []

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It should be noted that during the ensuing months, since the December negotiation, progress on the three (3) units presently in fabrication, has been such as to eliminate any possibility of cost saving due to concurrence between two (2) units to be authorized and the three (3) presently under contract. It is requested that progress payments be authorized in accordance with existing regulations.

Predicated on approval of the changes within three (3) weeks of this date, [] submits the following schedule for the three (3) units under contract:

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Unit	Receipt of CFE		
	Optics	Electronics	Delivery
1 - TID	April 23	March 22	June 30 ✓
2 - PAG	May 14	April 12	July 14 ✓
3 - PID	June 4	May 3	August 4 ✓

For the two (2) units quoted herein, which will be designated the fourth and fifth units, the following schedule is proposed:

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Unit	Receipt of CFE		
	Optics	Electronics	Delivery
4 - PAG	5½ mos ARO	5 mos ARO	7 mos ARO 17 Jan
5 - Army	6½ mos ARO	6 mos ARO	8 mos ARO 1 Dec.

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In relation to the dates noted in the schedule, these dates are end dates. [] could appreciate receipt of customer furnished equipment as soon as possible to avoid any unforeseen problems such as equipment deficiencies adversely affecting system delivery. [] delivery dates may be accelerated, particularly if parallel assembly operations can be effected and thereby expedite delivery of follow on units.

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This quotation is valid for a period of sixty (60) days from the date of this letter.

If there are any questions in relation to the foregoing quotation, please do not hesitate to contact the undersigned.

Very truly yours,

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R.JL/de

Cert. #743862